

News

COLAS WINS TOP SPOTS IN MULTI MILLION POUND HIGHWAYS ENGLAND FRAMEWORK

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COLAS has won two major bids to carry out multi-million pound programmes for Highways England in the Cheshire, Greater Manchester, Merseyside & Lancashire area – coming first in the face of stiff competition.

Colas CEO Carl Fergusson said: ‘We are proud to be have been selected as the leading contractor on both the Highways England Lots for which we competed. Colas’s commitment to quality, our track record of effective delivery and our cost-effectiveness, all contributed to this success. It shows confidence in Colas’s strength, quality and skills.’

As highest-ranked provider on these two key Lots on the Area 10 Construction Works Framework, Colas is well positioned to deliver the lion’s share of activity in the region, worth more than £16 million annually, for temporary traffic management and road restraints.

Commitment to quality delivery was critical to Colas's success, seeing the firm beat off rivals, especially for the hotly-contested traffic management Lot. As part of the bid process, Highways England emphasised the importance of collaborative behaviour, early contractor involvement, quality management, innovation and sustainability. Colas was able to point to the high-quality work it is already carrying out for Highways England in Areas 13 and 14 and nationally through other frameworks.

Additionally the firm, owned by French global infrastructure giant, Colas SA, committed to training apprentices for Area 10 as well as providing the customer with effective response times.

Mr Fergusson said: 'This is a significant win and affirmation of our strategy for regional growth through key projects.'



Notes for Editors

1. Area 10 is one of Highways England's 11 national areas. The roads' agency is moving to a six-region system, but these contracts have been awarded under the existing system and will last four years.
2. Colas has come first in both of its bid for Lots 11 and 9 in the Area 10 framework, so that it will be initially awarded 40% of projects. The second-place contractor will have 35%, while the third will be given 25%. It has now been confirmed that only two contractors have been awarded a place on Lot 9 VRS. It isn't confirmed as to the allocation split where this is the case but it is likely that the works will be split

60%/40%. This is Highways England's usual split where there are only two providers in a framework.

3. Initially worth £4.4 million a year, Lot 9 is for road restraint systems and fencing. Lot 11 is for temporary traffic management and will be worth £12.4 million in the first year.

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